



Los Angeles AHU

2016-2017 Budget Worksheet (Approved)

	Final 2015 - 2016 Year -Ended 30-Jun-16	* FINAL * Year Budget 2016-2017	<i>Approved on</i> 9/9/2016 Notes
Income			
Membership Dues - Regular	14,030.90	15,000.00	
Membership Dues - Associate	85.00		
Membership Dues - Staff	50.00		
Holiday Party Event	60.00		
Newsletter Advertisement	900.00		
Website Banner Advertisement	150.00		
Charity Donations	364.00		
Action Line/LAAHU Times			
Income Sub Total	15,639.90	15,000.00	
Expenses			
Accounting/Tax Prep.	800.00	800.00	
Awards & Gifts	613.04	400.00	
Bank/Credit Card Fees	5,848.81	5,900.00	
Board Meeting - F&B	1,641.52	1,600.00	
Board Meeting - Room/Facility Rental	18.00		
CAHU Capitol Summit	2,768.89	2,800.00	
CAHU PAC	5,600.00	5,600.00	
HUPAC	5,156.00	0.00	
Charity/Donation	2,000.00	2,000.00	Public Service
CE/ShowCase Meeting	0.00	0.00	
Community Relations		0.00	
Continuing Education Admin Exp	129.34	150.00	
Misc events - Holiday Party	2,169.03	2,200.00	
PAC Committee	0.00	700.00	PAC
HUPAC Administration	501.82	5,200.00	
Insurance Expense	2,322.00	2,400.00	
Legislative Committee	176.46	700.00	Legislative
Community Out Reach Committee		700.00	
Legislative Meeting			
Management Fees - PESC		0.00	
Management Fees - CAMS	30,000.00	30,000.00	
Management Travel Exp.		800.00	
Membership Development		1,000.00	Membership
Membership Marketing	300.00		
Miscellaneous Expense			
NAHU Annual Convention	15,397.59	16,000.00	9 x \$1,650
NAHU Capitol Conference	14,410.32	14,500.00	8 x \$1,650
NAHU Region VIII Mtg	1,200.00	2,000.00	8 x \$250
Office/Supplies Expense	570.12	600.00	
Constant Contact	1,000.00	1,000.00	
Postage - Admin	530.37	530.00	
Print/Copy - Admin	112.30	200.00	
Storage Expenses	1,235.00	1,200.00	

Taxes & Licenses	0.00	30.00	
Telephone/Fax/Internet	295.49	300.00	
Website Expenses	533.48	600.00	
Website Expenses - Redo	1,000.00	0.00	Remake Website
Vanguard Council Event		0.00	
Action Line/LAAHU Times		0.00	Communication
Expense Sub Total	96,329.58	99,910.00	

Membership Meeting

Income

Membership Mtg - Registration	12,285.00	14,000.00	
Membership Mtg - Sponsors	7,200.00	8,000.00	
Membership Mtg - Raffle			
Membership Mtg - Webinar	265.00	265.00	
Technology Summit - Registration	604.00	600.00	
Technology Summit - Sponsors	4,550.00	4,600.00	
Vanguard Council - Registrations	1,403.44	1,500.00	
Vanguard Council - Sponsors	800.00	800.00	
Medicare Summit - Registration	3,560.00	3,600.00	
Medicare Summit - Sponsors	10,030.00	10,000.00	
Medicare Summit - Vendors	4,600.00	4,600.00	
Medicare Summit - Raffle	545.00	545.00	
Meeting Sub Total Income	45,842.44	48,510.00	

Expenses

Membership Mtg - A/V	400.00		
Membership Mtg - Food & Beverage	19,367.76	20,000.00	
Membership Mtg - Postage	73.45	75.00	
Membership Mtg - Room/Facility Rental	3,760.00	3,800.00	
Membership Mtg - Speaker	1,000.00	500.00	
Membership Mtg - Supplies	100.35	100.00	
Medicare Summit - F&B	6,815.99	6,900.00	
Medicare Summit - Printing	136.71	150.00	
Medicare Summit - Supplies	86.42	100.00	
Medicare Summit - VCAHU	1,000.00	1,000.00	
Vanguard Council - Event	1,559.03	2,000.00	Vanguard
Meeting Sub Total Expenses	34,299.71	34,625.00	
Meeting Net Profit (Loss)	11,542.73	13,885.00	

Golf

Income

	2015 - 2016	2016 - 2017	
Golf - Mulligan	1,760.00	1,600.00	
Golf - Raffle	1,231.00	1,000.00	
Golf - Registrations	22,350.00	16,000.00	80 x \$200
Golf - Sponsors	10,300.00	9,000.00	
Total Income Golf	35,641.00	27,600.00	

Expenses

Golf - F&B	7,756.44	5,300.00	
Golf - Green Fees	7,525.00	6,000.00	
Golf - Postage/Shipping	41.38		
Golf - Printing	963.70	1,000.00	
Golf - Prizes/Giveaways	1,576.28	1,500.00	
Total Expenses Golf	17,862.80	13,800.00	

Golf Net Profit (Loss)	17,778.20	13,800.00
University Day 4-13-2016		
Income		
University Day - Registration	27,711.00	27,000.00
University Day - Vendors	32,350.00	33,000.00
University Day - Vendors Add'l	7,411.00	7,400.00
University Day - Raffle	230.00	230.00
University Day - Mixer	600.00	600.00
University Day - Sponsors	49,350.00	50,000.00
U-Day Income Sub Total	117,652.00	118,230.00
Expenses		
University Day - Advertising	2,360.00	1,000.00
University Day - A/V	9,270.25	8,500.00
University Day - Decoration	1,949.96	2,000.00
University Day - Exhibit	2,184.00	2,200.00
University Day - F&B	36,528.47	34,000.00
University Day - Mixer	2,530.98	2,500.00
University Day - Postage/Ship	215.68	230.00
University Day - Printing	2,093.27	2,100.00
University Day - Raffle Prizes	350.00	350.00
University Day - Room Rental	5,018.88	5,100.00
University Day - Speakers	546.63	550.00
University Day - Supplies	651.54	700.00
University Day - Travel	1,483.86	1,500.00
U-Day Expenses Sub Total	65,183.52	60,730.00
U-Day Net Profit (Loss)	52,468.48	57,500.00
	Year -Ended	Year Budget
	30-Jun-16	2016-2017
Total Income	214,775.34	209,340.00
Total Expenses	213,675.61	209,065.00
Net Profit (Loss)	1,099.73	275.00
Interest Income	57.53	60.00
Income Tax Expenses	-10.00	0.00
YTD Profit (Loss): 6-30-2016	1,147.26	