

Los Angeles AHU

2017-2018 Budget - *FINAL Approved on 8-3-2017*



Income

Membership Dues - Regular	14,000.00	400 Members
Membership Dues - Associate		
Membership Dues - Staff		
Newsletter Advertisement	1,400.00	
Website Banner Advertisement	750.00	
Action Line/LAAHU Times		
Misc Income		

Income Sub Total

16,150.00

Expenses

Accounting/Tax Prep.	800.00	
Awards & Gifts	400.00	
Bank/Credit Card Fees	8,200.00	
Board Meeting - Conference Calls	300.00	
Board Meeting - F&B	1,600.00	
Board Meeting - Room/Facility Rental	295.00	
CAHU Capitol Summit	3,400.00	\$150/member
CAHU PAC	10,000.00	
HUPAC		
Charity/Donation	4,000.00	Public Service
CE/ShowCase Meeting	0.00	
Continuing Education Admin Exp		
PAC Committee	700.00	PAC
HUPAC Administration	5,000.00	
Insurance Expense	2,400.00	
Legislative Committee	1,500.00	Legislative
Community Out Reach Committee	1,000.00	Outreach
Legislative Meeting		
Management Fees - CAMS	30,000.00	
Management Travel Exp.	800.00	
Membership Development	1,000.00	Membership
Membership Marketing	1,000.00	
Miscellaneous Expense		
NAHU Annual Convention	16,350.00	9 x \$1,650
NAHU Capitol Conference	18,000.00	10 x \$1,650
NAHU Education	3,050.54	
NAHU Region VIII Mtg	0.00	Paid from 2017
Office/Supplies Expense	350.00	
Constant Contact	940.00	
Postage - Admin	400.00	
Print/Copy - Admin	150.00	
Storage Expenses	0.00	Storage
Taxes & Licenses	30.00	
Telephone/Fax/Internet	250.00	
Website Expenses	75.00	
Action Line/LAAHU Times		

**Approved on
8/3/2017**

Notes

Marketing & Communications	1,500.00	Communication
<i>Fashion Show - F&B</i>		
Expense Sub Total	113,490.54	
Membership Meeting		
Income		
Membership Mtg - Registration	7,600.00	
Membership Mtg - Sponsors	8,200.00	
Membership Mtg - Raffle		
Membership Mtg - Webinar	480.00	
Membership Mtg - Paint Night	0.00	
Technology Summit - Registration	2,500.00	
Technology Summit - Sponsors	6,000.00	
Vanguard Council - Registrations	2,000.00	Vanguard
Vanguard Council - Sponsors	5,000.00	Vanguard
Meeting Sub Total Income	31,780.00	
Expenses		
Membership Mtg - A/V	200.00	
Membership Mtg - Food & Beverage	14,000.00	
Technology - Food & Beverage		
Membership Mtg - Holiday Celebration	2,500.00	
Membership Mtg - Postage	10.00	
Membership Mtg - Room/Facility Rental	490.00	
Membership Mtg - Speaker	5,000.00	New
Membership Mtg - Supplies	200.00	
Vanguard Council - Event	7,000.00	Vanguard
Meeting Sub Total Expenses	29,400.00	
Meeting Net Profit (Loss)	2,380.00	\$8,109.62
Fashion Show		
Income		
Fashion - Sponsors	49,500.00	
Fashion - Registration	19,000.00	
Fashion - Exhibitor Sales % or \$250 Flat	3,750.00	
Fashion - Charity Raffle - 100%	10,000.00	100% to Charity
Total Income Fashion Show	82,250.00	
Expenses		
Fashion - Venue	7,000.00	
Fashion - Parking		
Fashion - F&B	25,000.00	
Fashion - PSAV (formerly Swank)	12,000.00	
Fashion - Hair & Makeup	1,000.00	
Fashion - Photo/Video Graphers	1,000.00	
Fashion - Signage	500.00	
Fashion - Decorations	2,000.00	
Fashion - DJ & Entertainment	3,500.00	
Fashion - Mktg/Production	3,500.00	
Fashion - CAMS/Event Management	3,500.00	
Fashion - Misc	500.00	
Fashion -		
Fashion - Charity Raffle - 100%	10,000.00	100% to Charity
Total Expenses Fashion Show	69,500.00	
Fashion Show Net Profit (Loss)	12,750.00	New

Medicare Summit**Income**

Medicare Summit - Registration	6,000.00
Medicare Summit - Sponsors	11,000.00
Medicare Summit - Vendors	7,000.00
Medicare Summit - Raffle	560.00

Total Income Medicare Summit 24,560.00

Expenses

Medicare Summit - F&B	10,850.00
Medicare Summit - Breakout Rooms	1,000.00
Medicare Summit - Prizes/Giveaways	500.00
Medicare Summit - Printing	450.00
Medicare Summit - Supplies	350.00
Medicare Summit - VCAHU	1,700.00

20%

Total Expenses Medicare Summit 14,850.00

Medicare Summit Net Profit 9,710.00

Annual Conference 4-19-2017**Income**

Conference - Registration	27,000.00
Conference - Vendors	41,000.00
Conference - Vendors Add'l	3,000.00
Conference - Raffle	
Conference - Mixer	
Conference - Sponsors	56,350.00

Conference Income Sub Total 127,350.00

Expenses

Conference - Advertising	800.00
Conference - A/V	6,300.00
Conference - Decoration	1,500.00
Conference - Exhibit / Electrical	2,000.00
Conference - F&B	29,500.00
Conference - Mixer	
Conference - Postage/Ship	82.00
Conference - Printing	2,000.00
Conference - Raffle Prizes	
Conference - Room Rental	7,400.00
Conference - Speakers	1,500.00
Conference - Supplies	700.00
Conference - Technology	600.00
Conference - Travel	2,500.00

Conference Expenses Sub Total 54,882.00

Conference Net Profit (Loss) 72,468.00

**FINAL BUDGET
2017-2018**

Total Income 282,090.00

Total Expenses 282,122.54

Net Profit (Loss) -32.54

Interest Income 60.05

Income Tax Expenses -10.00

Profit (Loss) 17.51