



## Los Angeles AHU

### 2016-2017 Budget Worksheet (Approved)

	**Final** 2015 - 2016 Year -Ended 30-Jun-16	* FINAL * Year Budget 2016-2017	<i>Approved on</i> 9/9/2016 Notes
<b>Income</b>			
Membership Dues - Regular	14,030.90	15,000.00	
Membership Dues - Associate	85.00		
Membership Dues - Staff	50.00		
Holiday Party Event	60.00		
Newsletter Advertisement	900.00		
Website Banner Advertisement	150.00		
Charity Donations	364.00		
Action Line/LAAHU Times			
<b>Income Sub Total</b>	<b>15,639.90</b>	<b>15,000.00</b>	
<b>Expenses</b>			
Accounting/Tax Prep.	800.00	800.00	
Awards & Gifts	613.04	400.00	
Bank/Credit Card Fees	5,848.81	5,900.00	
Board Meeting - F&B	1,641.52	1,600.00	
Board Meeting - Room/Facility Rental	18.00		
CAHU Capitol Summit	2,768.89	2,800.00	
CAHU PAC	5,600.00	5,600.00	
HUPAC	5,156.00	0.00	
Charity/Donation	2,000.00	2,000.00	<b>Public Service</b>
CE/ShowCase Meeting	0.00	0.00	
Community Relations		0.00	
Continuing Education Admin Exp	129.34	150.00	
Misc events - Holiday Party	2,169.03	2,200.00	
PAC Committee	0.00	700.00	<b>PAC</b>
HUPAC Administration	501.82	5,200.00	
Insurance Expense	2,322.00	2,400.00	
Legislative Committee	176.46	700.00	<b>Legislative</b>
Community Out Reach Committee		700.00	
Legislative Meeting			
Management Fees - PESC		0.00	
Management Fees - CAMS	30,000.00	30,000.00	
Management Travel Exp.		800.00	
Membership Development		1,000.00	<b>Membership</b>
Membership Marketing	300.00		
Miscellaneous Expense			
NAHU Annual Convention	15,397.59	16,000.00	9 x \$1,650
NAHU Capitol Conference	14,410.32	14,500.00	8 x \$1,650
NAHU Region VIII Mtg	1,200.00	2,000.00	8 x \$250
Office/Supplies Expense	570.12	600.00	
Constant Contact	1,000.00	1,000.00	
Postage - Admin	530.37	530.00	
Print/Copy - Admin	112.30	200.00	
Storage Expenses	1,235.00	1,200.00	

Taxes & Licenses	0.00	30.00	
Telephone/Fax/Internet	295.49	300.00	
Website Expenses	533.48	600.00	
Website Expenses - Redo	1,000.00	0.00	Remake Website
Vanguard Council Event		0.00	
Action Line/LAAHU Times		0.00	Communication
<b>Expense Sub Total</b>	<b>96,329.58</b>	<b>99,910.00</b>	

**Membership Meeting**

**Income**

Membership Mtg - Registration	12,285.00	14,000.00	
Membership Mtg - Sponsors	7,200.00	8,000.00	
Membership Mtg - Raffle			
Membership Mtg - Webinar	265.00	265.00	
Technology Summit - Registration	604.00	600.00	
Technology Summit - Sponsors	4,550.00	4,600.00	
Vanguard Council - Registrations	1,403.44	1,500.00	
Vanguard Council - Sponsors	800.00	800.00	
Medicare Summit - Registration	3,560.00	3,600.00	
Medicare Summit - Sponsors	10,030.00	10,000.00	
Medicare Summit - Vendors	4,600.00	4,600.00	
Medicare Summit - Raffle	545.00	545.00	
<b>Meeting Sub Total Income</b>	<b>45,842.44</b>	<b>48,510.00</b>	

**Expenses**

Membership Mtg - A/V	400.00		
Membership Mtg - Food & Beverage	19,367.76	20,000.00	
Membership Mtg - Postage	73.45	75.00	
Membership Mtg - Room/Facility Rental	3,760.00	3,800.00	
Membership Mtg - Speaker	1,000.00	500.00	
Membership Mtg - Supplies	100.35	100.00	
Medicare Summit - F&B	6,815.99	6,900.00	
Medicare Summit - Printing	136.71	150.00	
Medicare Summit - Supplies	86.42	100.00	
Medicare Summit - VCAHU	1,000.00	1,000.00	
Vanguard Council - Event	1,559.03	2,000.00	Vanguard
<b>Meeting Sub Total Expenses</b>	<b>34,299.71</b>	<b>34,625.00</b>	
<b>Meeting Net Profit (Loss)</b>	<b>11,542.73</b>	<b>13,885.00</b>	

**Golf**

**Income**

	2015 - 2016	2016 - 2017	
Golf - Mulligan	1,760.00	1,600.00	
Golf - Raffle	1,231.00	1,000.00	
Golf - Registrations	22,350.00	16,000.00	80 x \$200
Golf - Sponsors	10,300.00	9,000.00	
<b>Total Income Golf</b>	<b>35,641.00</b>	<b>27,600.00</b>	

**Expenses**

Golf - F&B	7,756.44	5,300.00	
Golf - Green Fees	7,525.00	6,000.00	
Golf - Postage/Shipping	41.38		
Golf - Printing	963.70	1,000.00	
Golf - Prizes/Giveaways	1,576.28	1,500.00	
<b>Total Expenses Golf</b>	<b>17,862.80</b>	<b>13,800.00</b>	

<b>Golf Net Profit (Loss)</b>	<b>17,778.20</b>	<b>13,800.00</b>
<b>University Day 4-13-2016</b>		
<b>Income</b>		
University Day - Registration	27,711.00	27,000.00
University Day - Vendors	32,350.00	33,000.00
University Day - Vendors Add'l	7,411.00	7,400.00
University Day - Raffle	230.00	230.00
University Day - Mixer	600.00	600.00
University Day - Sponsors	49,350.00	50,000.00
<b>U-Day Income Sub Total</b>	<b>117,652.00</b>	<b>118,230.00</b>
<b>Expenses</b>		
University Day - Advertising	2,360.00	1,000.00
University Day - A/V	9,270.25	8,500.00
University Day - Decoration	1,949.96	2,000.00
University Day - Exhibit	2,184.00	2,200.00
University Day - F&B	36,528.47	34,000.00
University Day - Mixer	2,530.98	2,500.00
University Day - Postage/Ship	215.68	230.00
University Day - Printing	2,093.27	2,100.00
University Day - Raffle Prizes	350.00	350.00
University Day - Room Rental	5,018.88	5,100.00
University Day - Speakers	546.63	550.00
University Day - Supplies	651.54	700.00
University Day - Travel	1,483.86	1,500.00
<b>U-Day Expenses Sub Total</b>	<b>65,183.52</b>	<b>60,730.00</b>
<b>U-Day Net Profit (Loss)</b>	<b>52,468.48</b>	<b>57,500.00</b>
	<b>Year -Ended</b>	<b>Year Budget</b>
	<b>30-Jun-16</b>	<b>2016-2017</b>
<b>Total Income</b>	<b>214,775.34</b>	<b>209,340.00</b>
<b>Total Expenses</b>	<b>213,675.61</b>	<b>209,065.00</b>
<b>Net Profit (Loss)</b>	<b>1,099.73</b>	<b>275.00</b>
Interest Income	57.53	60.00
Income Tax Expenses	-10.00	0.00
<b>YTD Profit (Loss): 6-30-2016</b>	<b>1,147.26</b>	