

Thursday - September 20th, 2018

Certifications - Product Rollouts



Morning Sessions

9:00am	Registration	<i>Lobby</i>
10:00am to 11:50 am	SCAN 2019 Certifications	<i>Embassy Suite</i>
10:00am to 11:00am	Humana 2019 Product Rollout	<i>Orchid Room</i>
10:00am to 11:00am	Open	<i>Rose Garden Room</i>
12:00pm - 1:00pm	Lunch is Served	

Afternoon Session

1:00pm to 2:50pm	SCAN 2019 Connections Certification	<i>Embassy Suite</i>
1:00pm to 2:00pm	Anthem – 2019 Product Rollout	<i>Orchid Room</i>
2:00pm to 3:00pm	Aetna 2019 Product Rollout/F2F Cert	<i>Rose Garden Room</i>
2:00pm to 3:00pm	Open	<i>Orchid Room</i>
3:00pm to 4:50pm	Care1st 2019 F2F Certifications/Blue Shield 2019 Product Rollout	<i>Embassy Suite</i>
3:00pm to 4:50pm	Open	<i>Orchid Room</i>
4:00pm to 5:00pm	“Long Term Care – Filling in the gaps for Medicare” 1 Hr CE Course Stan Israel – Stan Israel Insurance Services	<i>Rose Garden Room</i>
2:00pm to 5:00pm	Exhibitor Set-ups in Exhibitor Hall	
5:00pm to 7:00pm	Welcome Reception – Outside in Pavilion	

Friday - September 21st, 2018

Exhibit Hall – Speakers - Breakout Sessions



Morning Sessions

7:00am - 10:00am	Registration	Lobby
7:45am – 8:45am	“Early Bird” Breakout Session <ul style="list-style-type: none">• CE Course-Beginner- “Becoming a Medicare Expert” <i>Orchid Room</i><ul style="list-style-type: none">○ (Brad Miles)	
8:00am - 9:00am	Exhibit Hall OPEN & Breakfast	<i>Magnolia Terrace</i>
9:00am - 9:10am	Welcome and Opening Ceremony	<i>Royal Ballroom</i>
9:10am - 9:30am	Rusty Rice NAHU President - Medicare Overview	<i>Royal Ballroom</i>
9:30am - 10:30am	Keynote Speaker - (Gary Owen) “5 Step Marketing Makeover” (1 Hr CE)	<i>Royal Ballroom</i>
10:30am - 11:30am	Breakout Sessions <ul style="list-style-type: none">• CE Course-Beginner-“The Medicare Sales Process” <i>Rose Garden Room</i><ul style="list-style-type: none">○ (Barry Sikov)• CE Course-Advanced- “To Group, or Not To Group” <i>Embassy Suite</i><ul style="list-style-type: none">○ (David Garcia)	
11:30am - 12:00pm	Gold Sponsor Presentation- Joe Navarro	<i>Royal Ballroom</i>
11:30am -12:00pm	Exhibitor Hall Open	<i>Magnolia Terrace</i>
12:00pm - 1:30pm	Lunch is Served (Exhibitor Hall Open)	<i>Royal Ballroom</i>
<u>Afternoon Sessions</u>		
1:30pm to 3:30pm	Exhibit Hall Open	<i>Magnolia Terrace</i>
1:30pm to 2:30pm	Breakout Sessions <ul style="list-style-type: none">• CE Course – Beginner-“ MAPD vs MED SUP” <i>Embassy Suite</i><ul style="list-style-type: none">○ (David Garcia)• CE Course – Advanced- Technology Panel <i>Rose Garden Room</i><ul style="list-style-type: none">○ (Moderated by Neil Booth)○ Anthem, Aetna, Humana, Scan, Berwick	
2:30pm to 3:30pm	Breakout Sessions <ul style="list-style-type: none">• CE Course – Beginner- “MAPD & PDP Do’s and Don’ts” <i>Embassy Suite</i><ul style="list-style-type: none">○ (Korey Platt)• CE Course – Advanced- “Medi-Cal/Covered CA to Medi-Cal/Medicare” <i>Orchid Room</i><ul style="list-style-type: none">○ (Jose Martinez -Rep from DPSS)	
3:40pm to 4:25pm	<ul style="list-style-type: none">• Keynote Speaker - Peter Bauer, Region 9 CMS Rep. <i>Royal Ballroom</i> “Changes to Medicare-2019”	
4:25pm	Closing Ceremony <ul style="list-style-type: none">• Closing Remarks• Sponsor Recognition• Exhibitor and Raffle Prizes	<i>Royal Ballroom</i>